

Client
Superior Boiler Works and
Welding Limited

Industry
Manufacturing & Distribution

Location
Stoney Creek, Ontario

Number of Locations
1

Number of Employees
140

System
Sage ERP Accpac

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Computrack Solutions Fires Up Operations for Superior Boiler Works and Welding Limited

*"We now have finance, payroll, and manufacturing
functions available in one integrated solution."*

Established in 1962, Superior Boiler Works and Welding Limited (Superior) has grown into one of Ontario's largest general mechanical and electrical contractors and boiler pressure vessel manufacturers. With over 140 employees and growing, the company designs, fabricates, and installs for a wide variety of applications. In addition to its manufacturing division, Superior distributes pipe valves and fittings; rents equipment; and provides top notch maintenance and repair services. Its breadth of offerings contributes to the company's continued success as customers appreciate a single-source solution. Superior Boiler Works and Welding Limited found its own single-source business management solution in Sage ERP Accpac, expertly supported by Computrack Solutions.

Stay With a Winner

Superior has relied on the Sage ERP Accpac family of products for years. In 2003, when controller Domenic Settini joined the company, Superior was still running an older DOS version of the software. "We were not making maximum use of the software. Much of our data was still in spreadsheets," he recalls. "In addition, we were running an outdated version and wanted to position our company to take advantage of new technology and the efficiencies it brings."

Right Partner for the Job

Sage referred Superior to Computrack Solutions, an Ontario-based Sage Authorized Partner specializing in Sage ERP Accpac. "We looked at other ERP solutions, but decided to upgrade our Sage ERP Accpac solution in large part because of the expertise of Computrack Solutions," Settini says. "They impressed us as professionals with a great personalized touch."

Single Source Solution

Computrack Solutions implemented the new versions of the core accounting modules that Superior had been using and added the Payroll, Purchase Orders, and Project and Job Costing modules. "We instantly benefitted from the change," Settini says.





Computrack Solutions is a premier Sage Select Business Partner specializing in the implementation of Sage Accpac software since 1987.

In addition to Sage Accpac ERP for accounting and operations, Computrack offers fully integrated solutions for Sales and Customer Relationship management (CRM), Human Resource management (HRMS), Inventory and Warehouse Management (WMS), Project Management, EDI solutions and much more.

As a full service consulting firm, Computrack provides a comprehensive line of services, including needs analysis consultations, implementations, customizations, system integrations, report writing, training, and ongoing technical support.

Our experienced Certified Accpac Consultants are accounting professionals who have built their careers in the accounting and information system industries. Our clients benefit from our knowledge and experience, garnered from thousands of implementations, with organizations across a wide variety of industries, throughout Southern Ontario, Canada, and the United States.

Computrack Solutions
4 Robert Speck Parkway
Suite 1500
Mississauga, ON L4Z 1S1
Canada

(416) 588-0816
info@computrack.ca
www.computrack.ca



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Visibility Into Job Profitability

Computrack Solutions worked with Superior to customize the Project and Job Costing module to meet the organization’s unique workflow processes. “Each one of our divisions uses the module, but each in a different way,” Settimi explains. “Because they are doing such different work, there is entirely different data that needs to be collected and tracked. Computrack Solutions was able to make the system perform optimally for each division.”

The company now has detailed data on the profitability of each of its jobs available at any time. “This is one of the biggest advantages we get from the system,” Settimi says. “Our project managers can continually monitor labor and materials to ensure that the jobs stay on budget.” Thanks to the tight interface between the Project and Job Costing module and the Payroll module, staff does not need to rekey hours to complete payroll processing.

Boost Warehouse Efficiency

With a goal to increase warehouse efficiency, Superior hired Computrack Solutions to implement a fully integrated warehouse management solution for Sage ERP Accpac.

“Computrack Solutions helped us transition to an inventory system that used barcodes and wireless scanners to receive, ship, and track our inventory. The results are beyond our expectations. It has truly powered up the efficiency in our warehouse by speeding transaction time and eliminating data entry errors,” says Settimi.

Powerful Reporting Engine

Settimi appreciates the powerful reporting capabilities inherent in the software. “I need to generate a full set of financial reports for each division as well as for the company as a whole,” he says. “With Sage ERP Accpac, I have all the reports I need.”

Positioned for the Future

“Sage ERP Accpac and Computrack Solutions are helping us remain competitive by driving efficiency and increasing accuracy throughout the organization,” says Settimi. “Our sales today are five-times what they were when we initially switched. Without this solution we simply could not have sustained that kind of growth. We are positioned to keep growing and we know that Sage Accpac is powerful enough to keep up with our growth.”

Settimi credits the company’s business partner for their ability to maximize the functionality of the software; “I can’t say enough about Computrack Solutions. They know the software inside and out and were able to build a true business management solution for us.”

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